



King's Old Boys' Rugby Club

# **King's Old Boys' Rugby Club**

## **Annual General Meeting**

### **2018 Annual Report**

**14<sup>th</sup> October 2018**



King's Old Boys' Rugby Club

## President's Report

After many seasons for the club toiling away on the field with little to no reward, 2018 finally saw things start to turn around for the club. Once again the club started the season in a rather dire position with player numbers looking uncertain and the club's ability to play out the season in jeopardy. Fortunately, some strong recruitment from the committee and a significant amount of momentum from pre-season training gave the club *another* lifeline.

Pre-season has been a significant issue area for the club over the past few years which has meant that we are always a couple steps off the pace once the season kicks off. Heading into next year, this will be a key focus for the committee to ensure that we are on top of player numbers early and can start preparing for the season as soon as possible!

Although the numbers did finally eventuate, it was imperative for the club that our on-field performance started strongly. As mentioned above, our slow starts have usually seen us take some heavy defeats early on which tends to knock the winds out of any sail we may have had. This bad run has a habit of continuing and can very quickly become a long struggle to get the end of the season. To give the club the best chance of surviving it was imperative that we started strong and so the decision was made to play in the Halligans Cup. This transition did wonders for the clubs for three reasons;

1. **More flexibility:** The absence of pressure to throw a team together week in, week out was a real game changer. No longer did we have to stress every week about finding at least 15 players (who may or may not have even played before!) to take the field every week – let alone finding enough for a bench. Instead we were able to assess availability at the beginning of the season and play when it suited us. This meant that people didn't feel guilty about taking time off and injured players had time to properly recover. Ultimately, being able to play on our own terms meant we actually ended up playing just as many games as a regular competition season and had more players at each match than in previous years.
2. **More even competition:** For the first time in a long time we won more games than we lost! Despite our strong standing on the ladder in second position, the games were hard fought and close most of the time. Having more competitive matches meant we could enjoy some quality rugby and people looked forward to playing for a change.
3. **Shorter halves:** Because who doesn't love shorter halves

The success of the season meant that we were able to maintain our player engagement over the course of the season and even increase playing numbers as the season went on.

We may have been managing one team, but there was still a lot of work that needed to be done every week to ensure everything ran smoothly. A huge thank you to my committee for helping me to organise teams, trainings, match day preparations and social events. Thanks must also go out to the club coach, Matt Templeman, who once again volunteered to help out and share his insights. Finally, I must congratulate the players on a hugely successful season. The foundation that has been set this year gives me very high hopes for the season to come and I'm very much looking forward to putting the boots on again next season!

Enjoy the offseason!

Brendan Davis



King's Old Boys' Rugby Club

## Vice President's Report

The 2018 year saw an opportunity for the KOB club to rebuild to its former glory. To do that, the committee focused on two key areas:

- **Recruitment of talent**
- **Retaining players**

These relatively simple themes guided the committee in the offseason where we held Saturday touch footy at Coogee and Centennial Park. What started as small sessions of five or six quickly grew as players drew on their networks and the word spread! Turns out lads enjoy sweating out their Friday hangover followed by flat whites and bacon and egg rolls.

We continued to sell the KOBs lifestyle with dangling the carrots of flexibility and 25 min halves due to being in the Halligan cup, which we won! (by default) as well as regular social events for all to get around. The introduction of KOB BBQ (Korean BBQ at Madang Sydney) has proved to be a highlight for the KOBs boys who enjoy eating exotic delicacies such as Kung Pow Chicken and the younger lads particularly enjoyed doing activities normally done by their mother's, cooking. Of course, as per tradition we ended up at iDart Zen to throw darts and sing songs. I expect this tradition to continue through 2019 and beyond as we build our relationship with Korea town.

Ladies Day was a big hit, with many WAGs and their friends making the trip to beautiful Parramatta to enjoy some elite athleticism and physiques. Special mention to Annabel Downing and her Dad for taking home some good loot in the raffle!

When the season commenced we had great numbers and some of those could actually play rugby, which was refreshing! This led to one of best first grades seasons in living memory! Each win built on top of the other and allowed us to retain players, with initial sounding for 2019 strong. New players are already planning to bring along additional players, which will kickstart next season on the good note.

Looking forward I am excited about growing the club for 2019. I want our club to improve with more players, training and building our skills (we should probably stretch too, with our old age – injury risk is real!). We need to start this early and start with the right foot forward. I am confident this can happen with a high number of players returning and a pipeline of potential talent wanting to come on board on the back of a heck of a season filled with wins, fun and jugs of old fashioned.

Regards

Patrick Coolican



King's Old Boys' Rugby Club

## Coach's Report

In writing the coaches report for this year it will be difficult to give adequate credit to all of those involved in the club this year. It was a thoroughly enjoyable season to coach as the dedication and application from all involved lead to some outstanding performances on the field. That being said, in the next couple of paragraphs I will attempt to do it justice and re-cap was a fantastic season.

A strong turn out from the club in pre-season showed promising signs as we moved into round 1. As well as those faithful players to the club returning for another season, we were re-invigorated with a large number of new players to the club. It was the combination of old and new that would prove valuable as we kicked the season off.

Desperate for a win, we kicked the season off against Colleagues at the Kingdom. Unfortunately, this would not be the way we hoped to start the season as we failed to capitalise on numerous opportunities. Disappointingly, Colleagues were able to win the game by a narrow margin of 1 try. What this game showed us was that we were hungry, and whilst we did not make the most of our opportunities we knew what we needed to do in the next couple of games to build a winning team.

Following this we continued to go from strength to strength. A consistent 1st XV from week to week allowed us to string together combinations and become familiar playing with one another. Our forward pack showed a strong work ethic, with each player stepping up throughout the season to lead by example when it was needed. A notable mention must go to Israel Stephens for his strong ball running and strong defense that lifted the team at tough points of the game. With the forwards doing their job, our back line, led by Max Dodds would prove to be one of the stronger backlines in the competition. With speed out wide and Max making the right calls at the right time a lot of our tries were scored out wide this year.

Putting it all together the club saw a season highlight at back to the white day. We were on a streak of 4 games back to back, so this was an important game to maintain momentum. With a good turn out from the old boys for the annual old boy's game, we were in good sprit to take the field. On this day we were fortunate enough to take our 4-game streak to 5. The performance on the field was matched by a great night back at our sponsor pub in Glebe, the AYH. A special thank you to all those who came out to watch as well as the committee and Trish and Paul Watson for their hard work.

We were able to maintain our momentum for the rest of the season with a winning streak of 8 in a row. Our win loss record shows 10 wins and 2 losses, with a final position of second on the table.

In summary this was a great year for KOBs rugby, both on and off the field. We were able to enjoy our rugby, win plenty of games and enjoy post game beers whether it be at the oval after the game or at the AYH. I am extremely proud of each of the players who put their boots each week and I look forward to seeing all the team back next year as well as some new faces.

Regards

Matt Templeman



King's Old Boys' Rugby Club

## Registrar's Report

This season marked a huge improvement for the club both in terms of committed players and registration payments. Player numbers were up and we saw more consistency in our playing squad with each individual averaging ~6 games. It should be noted that the skew towards players playing only 1 or 2 games is predominantly due to early injuries or players who joined the club later in the season. So, if you adjust for this, our average would actually be much higher.

Additionally, for the first time in a very long time we were able to successfully collect registration from every single registered player. This meant we had a huge boost in registration income from the previous year (approx. \$2.5k) which helped maintain a healthy financial position for the club.

These successes have set a strong precedent which we will look to maintain in the coming seasons.

Regards

Hugo Visscher

## Key Statistics

### **Number of Registered Players:**

- 2018: 43 registered players

### **Players paying rego**

- 2018: 30 (including 2 players with half season payment)
- 2017: ~17.5

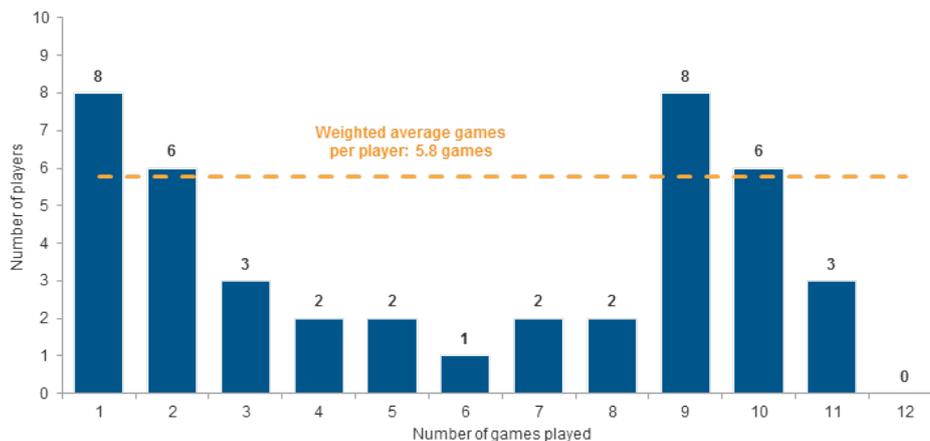
### **Number of games played**

- 2018: 12 games played
- 2017: 14 games played

### **Average players per game**

- 2018: 20.0 players per game
- 2017: 19.0 players per game

### **Number of games played by each player**





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## Treasurer's Report

The club made a net profit of \$5,645 for the financial year ended 30 September 2018, a large increase on the prior year, predominantly driven by increased revenue from player registration and lower operating expenses.

### Revenue

Revenue was \$19,478 for the year, an increase of 5% on the prior year. Revenue included sponsorship of \$11,000, player registration \$6,850 and receipts from the BBQ \$1,628.

Sponsorship revenue was primarily provided by The Kings School Old Boys Union who once again generously provided the club with \$10,000 of sponsorship. This is a very important source of funding for the club and we would like to thank the Old Boys Union for this very generous contribution. The remainder of the sponsorship revenue came from the Australian Youth Hotel in Glebe who are now in their sixth year of supporting the club, which we greatly appreciate.

Player registration continues to be an important part of funding for the club, and this year we saw a large increase in the number of players who paid registration, up 16 to 31. This increase in registered players contributed an additional \$2,900 of revenue compared to the prior year, despite a reduction in the registration fee.

The BBQ brought in revenue of \$1,628 which is a decrease of 8% on the prior period and was a direct result of fielding fewer teams, meaning lower patronage. This year saw the continued tradition of the 'Back to White' ladies day which was again a great success and contributed a significant amount of revenue across the bar and BBQ.

### Expenses

Operating expenses were \$13,833 for the year, mainly driven by player entertainment/functions, ground hire and the BBQ. This represented a decrease of 16% on the prior period which was a great result when viewed in conjunction with the revenue increases outlined earlier.

The club had reduced registration and insurance costs this year as we only fielded one team, with the cost reducing 81% on the prior period.

Player entertainment costs were 8% down on the prior year at \$4,721. A number of great functions were held during the season and included a fantastic end of season presentation to reward the team for a great season.

Physio costs were also significantly down on the prior year as the club did not have a physio for the season, representing a cost saving of \$1,950.

Ground hire costs were up on the prior year due to incurring the costs for both 2017 and 2018 ground hire in the current year.

The club is in a strong financial position to be able to continue to operate and I look forward to the 2019 season.

Regards

Andrew MacVicar



King's Old Boys' Rugby Club

## Income Statement

	Note	Full Year Ended		
		30 Sep 18 \$	30 Sep 17 \$	Sep 18 vs Sep 17 %
Player registration	1	6,850	3,950	73
AYH sponsorship		1,000	2,000	(50)
TKOBU sponsorship		10,000	10,000	-
Wallabies tickets		-	910	large
BBQ		1,628	1,769	(8)
<b>Total revenue</b>		<b>19,478</b>	<b>18,629</b>	<b>5</b>
NSW suburban rugby fees	2	(715)	(3,715)	(81)
Clothing	3	(1,737)	(639)	large
Wallabies tickets		-	(910)	large
Playing equipment depreciation		(704)	(704)	-
BBQ		(2,013)	(1,743)	15
Player entertainment & functions	4	(4,721)	(5,138)	(8)
Ground hire		(2,393)	(98)	2,342
Physio		-	(1,950)	large
Bank fees		(169)	(144)	17
Trophies		(1,181)	(1,041)	14
Other	5	(200)	(307)	(35)
<b>Total expenses</b>		<b>(13,833)</b>	<b>(16,388)</b>	<b>(16)</b>
<b>Operating profit</b>		<b>5,645</b>	<b>2,241</b>	<b>152</b>
<b>Net profit</b>		<b>5,645</b>	<b>2,241</b>	<b>large</b>



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## Balance Sheet

	Note	Full Year Ended		
		30 Sep 18	30 Sep 17	Sep 18 vs Sep 17 %
		\$	\$	
<b>Assets</b>				
<i>Cash</i>				
CBA		14,970	18,054	(17)
NAB		1,992	1,132	76
		<u>16,962</u>	<u>19,186</u>	<u>(12)</u>
<i>Playing assets</i>				
2016 playing jerseys		1,768	1,768	-
Accumulated depreciation on playing jerseys		(1,768)	(1,178)	50
Playing and training balls		345	345	-
Accumulated depreciation on balls		(345)	(230)	50
		<u>-</u>	<u>704</u>	<u>large</u>
<i>Non playing assets</i>				
Marquee		454	454	-
Stretcher		465	465	-
		<u>919</u>	<u>919</u>	<u>-</u>
Accounts receivable	6	10,000	1,000	large
<b>Total assets</b>		<b>27,881</b>	<b>21,810</b>	<b>28</b>
<b>Liabilities</b>				
Accounts payable	7	(1,917)	(1,491)	29
<b>Total liabilities</b>		<b>(1,917)</b>	<b>(1,491)</b>	<b>29</b>
<b>Net assets</b>		<b>25,964</b>	<b>20,319</b>	<b>28</b>



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## Cash Flow Statement

	Full Year Ended	
	30 Sep 18	30 Sep 17
	\$	\$
<b>Opening cash balance</b>	<b>19,186</b>	<b>16,205</b>
Purchase of assets	-	(454)
Prior year operations	(491)	-
Current year Operations	(1,733)	3,435
<b>Closing cash balance</b>	<b>16,962</b>	<b>19,186</b>



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Note 1 Registration

	Full Year Ended	
	30 Sep 18	30 Sep 17
	\$	\$
Adam Macdonald	225.00	-
Alex Klaric	-	200.00
Andrew Coombs	225.00	-
Andrew Stanford	-	200.00
Anubhav Saxena	225.00	-
Ben Brighton	225.00	-
Braden Hall	-	300.00
Brendan Ayre	225.00	-
Brendan Davis	225.00	300.00
Cameron Robert	225.00	-
Charles Bell	225.00	-
Daniel Obrien	225.00	-
Daniel Thompson	-	200.00
Dean Noordolous	225.00	-
Fabian Davis	225.00	300.00
George Vonwowern	225.00	-
Hugo Visscher	225.00	-
Hugo Visscher	-	200.00
Israel Stephens	225.00	-
Jack Jones	300.00	-
James Boag	225.00	-
James Craig	-	300.00
Jarrood Rodrigues	225.00	300.00
Jeremy Penergass	-	300.00
John Burns	225.00	-
Jordan Pond	-	250.00
Kevin Nguyen	225.00	-
Kiel Mannix	225.00	-
Liam Northbridge	225.00	-
Maxwell Dodds	225.00	-
Myles	-	300.00
Myles Watson	225.00	-
Nick Thompson	112.50	-
Owen Malcom	225.00	-
Patrick Coolican	250.00	300.00
Peter Whittington	112.50	-
Sam Shumack	225.00	300.00
Sam Thompson	225.00	-
Stuart Grassi	225.00	-
Thomas Mudie	225.00	-
Unknown	-	200.00
<b>Total</b>	<b>6,850.00</b>	<b>3,950.00</b>



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## Note 2 NSW Suburban Rugby Fees

	Full Year Ended	
	30 Sep 18	30 Sep 17
	\$	\$
NSW suburban rugby affiliation	(440)	(440)
NSW suburban rugby registration	(275)	(1,325)
Players insurance	-	(1,950)
<b>Total</b>	<b>(715)</b>	<b>(3,715)</b>

## Note 3 Clothing

	Full Year Ended	
	30 Sep 18	30 Sep 17
	\$	\$
Polo's	-	-
Shorts	(1,048)	-
Socks	(352)	-
Tape	(337)	(639)
<b>Total</b>	<b>(1,737)</b>	<b>(639)</b>

## Note 4 Player Entertainment & Functions

	Full Year Ended	
	30 Sep 18	30 Sep 17
	\$	\$
Bus hire	(900)	(1,871)
Registration night	(310)	(538)
Boat race	(1,263)	(531)
Presentation night	(1,742)	(2,033)
End of season lunch	(368)	-
Pre season cricket	(137)	-
Gifts	-	(166)
<b>Total</b>	<b>(4,721)</b>	<b>(5,138)</b>

## Note 5 Other Expenses

	Full Year Ended	
	30 Sep 18	30 Sep 17
	\$	\$
Referee	(80)	-
Moses Lefai	-	(240)
A12 form	-	(40)
Misc	(120)	(27)
<b>Total</b>	<b>(200)</b>	<b>(307)</b>



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#### Note 6 Accounts Receivable

	Full Year Ended	
	30 Sep 18	30 Sep 17
	\$	\$
AHY invoice 00009	-	1,000
TKOBU 2018 sponsorship	10,000	-
<b>Total</b>	<b>10,000</b>	<b>1,000</b>

#### Note 7 Accounts Payable

	Full Year Ended	
	30 Sep 18	30 Sep 17
	\$	\$
Hatimee Holdings (2017 trophies)	-	(1,041)
Physio	-	(450)
Brendan Davis (2018 presentation night)	(1,642)	-
NSW Rugby (INV-11671)	(275)	-
<b>Total</b>	<b>(1,917)</b>	<b>(1,491)</b>