



King's Old Boys' Rugby Club

King's Old Boys' Rugby Club

Annual General Meeting

2019 Annual Report

10th November 2019





King's Old Boys' Rugby Club

President's Report

After a hugely successful season the year before, momentum was with the KOBs in 2019. For the first time in a long time we started the season with a skip in our step and preseason began well with the players firing to go. Optimism was high on what we could achieve this year and how we could continue to grow.

At the start of the season we had three key objectives for the season which I think will continue to be crucial when preparations begin for next year. These were;

- Player retention
- Player recruitment
- Club Identity

Player Retention

One of the big issues we have had over the years has been the huge amount of turnover year on year. Just when we started to form a solid unit, we end up losing key players in critical positions and our ability to grow is severely impaired. In 2018 we enhanced our engagement with players over the course of the season, took on feedback from the club and tried to make improvements to ensure everyone got as much out of the season as possible, whether that be on or off the field. This feedback included a desire for more games, more structure around the season, introducing a finals series as well as increasing the social events for the year. With the promise of all of this and more, the response from the players was overwhelming positive with 88% of players who played more than 5 games returning to play again this year which is huge. This is something that we want to continue to work on to ensure the club continues to grow bigger every year going forward.

Player Recruitment

This initiative goes hand in hand with player retention and is imperative to the rebuilding of the club. As previously mentioned, we had a strong outfit that returned again from last year but it was the tireless recruitment from Max Dodds and Richard Weekes that led to the introduction of a colts team for the first time since 2013. Colts are essential to the continued success and growth of the club and this year they provided a huge boost of energy and commitment that helped the club play high quality rugby and push for the championship. While 2018 saw us with an average availability of 20 players per week, this year it increased to 30 which is a remarkable improvement.

Club Identity

The final initiative was reinventing the image of the club into a place where everyone puts the team first and embraces the club culture. While still room for improvement, this was a big step forward. For once, training actually continued until the very last game of the season which was a testament to the dedication that the boys and coaches put in week after week. This commitment made the organisation of teams much easier as players were very transparent and reliable when it came to communicating availability and turning up to games on time. From a social perspective, it was easy to garner support for the events we held and this only made the culture of the club more attractive for potential recruits.

The goal for next year is to continue the success we enjoyed in 2019 by focussing on these three pillars. There will be a strong push over the offseason to grow the numbers of colts players we have



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so that they can play in the Radford Cup – a colts competition as opposed to Halligans again. As for the grade team, we will have to discuss the options for next year whether it be Halligans or push for 6th division – watch this space!

To wrap up, I want to say a big thank you to my committee. We had a largely new group this year and they all stepped up to make sure everything ran smoothly for the club. Thanks must also go out to the club coach, Matt Templeman, who once again volunteered lots of time to get the teams in shape and focussed every Saturday. Finally, I must congratulate the players on a hugely successful season. Although we didn't quite finish the season with the silverware we wanted, it was once again another step forward and an opportunity for redemption next year. Looking forward to another run next year!

Brendan Davis

Club President



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Vice President's Report

2019 was an opportunity for the Club to build on the success of last season and cement KOBs as leaders in The Halligan Cup, where some of the best 50 minutes of rugby is played across all Australia. It is with great pride that KOBs players, some of the busiest individuals in all of Sydney given how hard it is to round them up at all, rose to the challenge and fought the good fight. They fought their way to the Grand Final and valiantly took on Colleagues at Woollahra Oval. Although we may not have won on the night, we can certainly reflect on the season and know we have developed as a club and are able to make 2020 another brilliant season for the KOBs.

Rugby aside (because KOBs is so much more than that), we had a heck of a social season! We got up to a lot this past year. And interestingly each event was better than the last. Never has the phrase 'best night of the year' been uttered so frequently.

We started the offseason with a regular highlight in the KOBs calendar, the Christmas cricket day, where your humble vice president was proclaimed by all as man of the match (thank you thank you). The non-man of the match was Jake the American management consultant ring-in. We don't know what happened to him after he fell asleep at 2pm at the Glebe Hotel. I hope he's ok :S

2019 started with great numbers at centennial park for touch footy. What started as small sessions of five or six quickly grew as players drew on their networks and the word spread! Turns out lads enjoy sweating out their Friday hangover followed by flat whites and bacon and egg rolls.

We then had the season opener at Thai-La-Ong Two where Hawaiian shirts were aplenty and good chat and banter was left at the door.

Rookie night followed with the first of our bus trips. As a crucial part of club bonding, colties and grade players were buddied up and a fantastic night was had by all in pursuit of the fabled Furphy beanies.

Ladies day was a big success as it showed off our brawn and strength beating a gallant Lindfield and Mosman team. Yeah – take that Lindfield/Mosman!!

Regatta night – Five time champions Animalia did not take home the golden oar. It is safely mounted on Coomb's mantelpiece who was a key member of victorious crew, Schooey Schooey Moi Moi.

Presentation day – not sure what happened but it sounded like a lot of fun! Shame about the window. But to be fair Issy, Stu Grassi was asking for it!

Bring on 2020, lads, heck of a season and looking forward to the next year. Up the KOBs!!

Patrick Coolican

VEEEEEEP



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Coach's Report

2019 saw a fantastic season for King Old Boys Rugby club. After a couple of difficult years, it was crucial that we build off the foundations set by the players who joined the club the previous year. In 2019 KOBs fielded two teams which was a move in the right direction and positive step to contribute towards re-building the player base of the club. Across the 2019 season we saw some very impressive performances across both grades. Losses were limited in numbers to only 3 games for our first-grade side, and 1 loss to our colts side. The theme for the season was to train, play and drink as one club regardless of which team you were in. This theme was consistent all season.

Looking back at the season I feel it is only right to start with our first game. Off the back of a successful 2018 season we were confident and ready to go. However, an impressive Lindfield team would not let us have it easily. This cold winter morning was a wakeup call for KOBs as we were out classed in all aspects of the game.

Back to the drawing board, and with the drive of the leadership team in Max, Brendan and Paddy we were motivated to ensure that a loss like that would not happen again.

The next couple of rounds saw both KOBs team go without a loss as we successfully took out our competition every week. A few injuries throughout these games saw several players step up and play in new or unfamiliar positions to ensure we could still get our strongest 15 players on the pitch each week. Despite some changes, we were able to rely on each other as when it was needed everyone stepped up.

Fast forward to our biggest test of the season against Drummoyne. A strong club with a rich history and plenty of numbers we knew this would be a test. This game coincides with one of our toughest weeks from a numbers point of view as well. A couple of injuries in key positions saw players step up into roles that they were not necessarily prepared for. A special mention has to go to our colts prop Will Mellor in this game for stepping up to prop against an opponent 30kgs + his own weight and never giving an inch on our scrums. Unfortunately, we would not be victorious in this game, but it was the kickstart we needed as finals loomed.

The Semi-final was against Menai. A strong team with big, skilled mature players would be a test for us. With our colts season finished, we fielded a team mixed of grade and colts players. What could only be described as a "passionate" game, the KOBs did a good job at maintaining discipline and focusing on our own game. By sticking to our plan, we eventually got the better of an ill-disciplined Menai team to keep them scoreless and more importantly secured our spot in the grand final.

Under lights at Woollahra Oval 1 we would meet Colleagues to determine who would take out the grand final for the 2019 season. Despite the fact that we could only name 22 players to take the field for the grand final, we had the whole club present to support. This was a representation of the strength of the club and the work that was put in by every player, regardless of the team they played in throughout the season. We started strong and came into half time up 6-0. Unfortunately, this strong start would not be enough for us to take home the silverware with the final score in favour of colleagues of 14-6.

A huge thank you must go out to all of the players for their hard work this season. I must also take this opportunity to thank Richard, David and Dan for their support in coaching this season. To the committee, thank you for keeping the wheels turning for yet another year. The hard work behind the scenes on organization of games and social events is much appreciated.



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In wrapping this up, a special mention must go to the players who won awards this season. The list of the awards for the season is as follows:

2nd Grad B&F – Adam Martin

2nd Grade PP – Rob Dickinson

1st Grade B&F – Brendan Davis

1st Grade PP – Issy Stephens

Andrew France 'KOBS' award – Dean Noordeloos & Harry Bamford

MIP – Andrew Coombs

Rookie – Andre Matkowski & Will Lee

Most Tries – Rob Dickinson

Big Hit – Adam Martin

Thank you all for another season with KOB's and I look forward to seeing you all back next year.

Matt Templeman

Club Coach



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Registrar's Report

This season once again marked a huge improvement for the club both in terms of committed players and registration payments. Player numbers were up and we saw more consistency in our playing squad with each individual averaging ~8 games, two games more than last year. We also had fewer players just playing 1 or 2 games which demonstrates the commitment of a lot of the players.

It was also another successful season on the registration front. Once again, we had a 100% success ratio of collecting all registration fees from our players. This revenue is hugely important for the club and means that we were able to redirect these funds into improving the enjoyability of the season for our players. As can be seen in the financial records, rego fees were up approx. \$2.5k.

These successes have hopefully set a strong precedent which we will look to maintain in the coming seasons.

Regards

Brendan

Key Statistics

Number of Registered Players:

- 2019: 55 registered players
- 2018: 43 registered players

Players paying rego

- 2019: 39
- 2018: 30
- 2017: ~17.5

Number of games played

- 2019: 23 games played
- 2018: 12 games played
- 2017: 14 games played

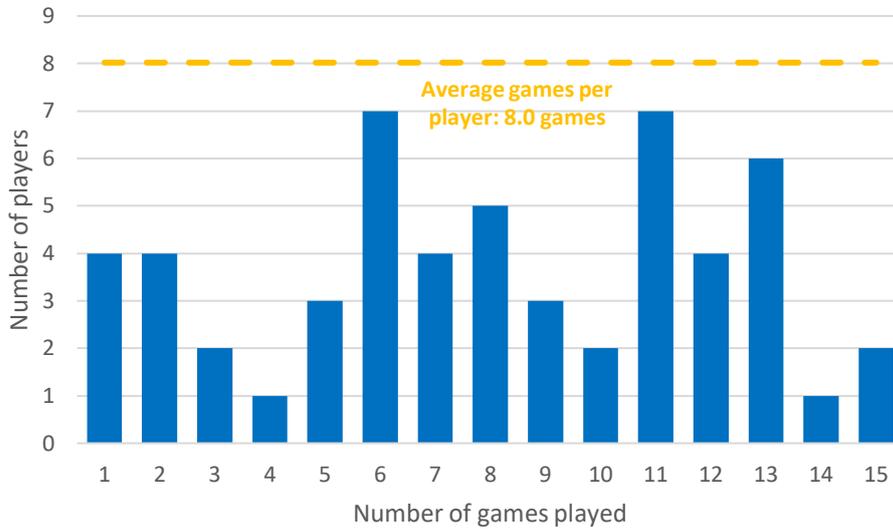
Average players per game

- 2019: 30 players per game
- 2018: 20 players per game
- 2017: 19 players per game

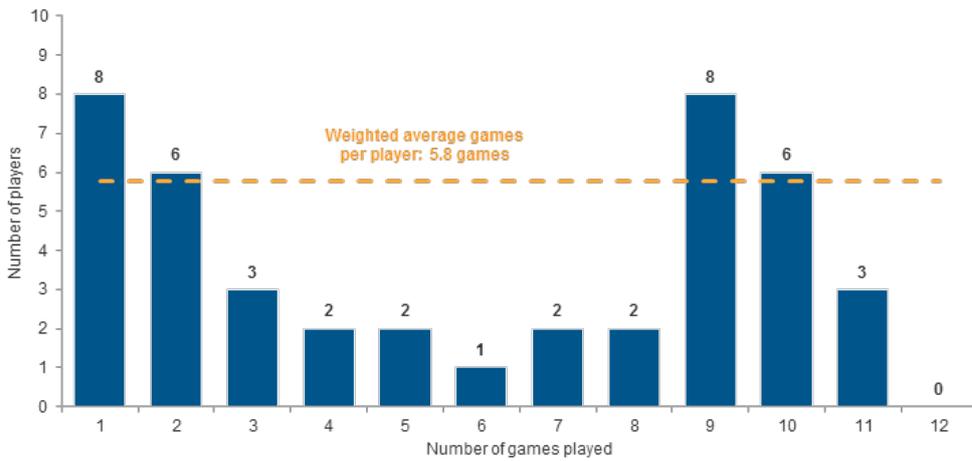


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Number of games played by each player 2019



Number of games played by each player 2018





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Treasurer's Report

The club made a net profit of \$5,200 for the financial year ended 30 September 2019, a small decrease on the prior year, predominantly driven by increased expenditure on players entertainment, ladies day and clothing.

Revenue

Revenue was \$23,593 for the year, an increase of 21% on the prior year. Revenue included sponsorship of \$12,924 player registration of \$8,145 and receipts from the ladies day of \$2,344.

Sponsorship revenue was primarily provided by The Kings School Old Boys Union who once again generously provided the club with \$10,000 of sponsorship. This is a very important source of funding for the club and we would like to thank the Old Boys Union for this very generous contribution. The remainder of the sponsorship revenue came from the Glebe Hotel who are now in their seventh year of supporting the club, which we greatly appreciate. We also received new sponsorship from Phocus who we are very excited to have on board with the club.

Player registration continues to be an important part of funding for the club, and this year we saw a solid increase in the number of players who paid registration, up 8 to 39. This increase in registered players contributed an additional \$1,295 of revenue compared to the prior year.

Back to White' ladies day brought in revenue of \$2,344 which proved to be another very popular and successful day for the club.

Expenses

Operating expenses were \$18,393 for the year, mainly driven by player entertainment/functions, clothing and the ladies day. This represented an increase of 33% on the prior period.

The club continued to have low registration costs in 2019 in line with the reduced teams.

Player entertainment costs were 26% up on the prior year at \$5,967. A number of great functions were held during the season and included a fantastic end of season presentation to reward the team for a great season.

The club is in a strong financial position to be able to continue to operate and I look forward to the 2020 season.

Andrew MacVicar

Club Treasurer



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Income Statement

		Full Year Ended		
	Note	30-Sep-19 \$	30-Sep-18 \$	Sep 19 vs Sep 18 %
Player registration	1	8,145	6,850	19
AYH sponsorship		1,924	1,000	92
TKOBU sponsorship		10,000	10,000	-
Phocus sponsorship		1,000	-	large
Hats		180	-	large
Ladies day		2,344	1,628	44
Total Revenue		23,593	19,478	21
NSW suburban rugby fees	2	(715)	(715)	-
Hats		(852)	-	large
Clothing	3	(4,084)	(1,737)	large
Playing equipment depreciation		-	(704)	large
Ladies day		(4,089)	(2,013)	large
Player entertainment & functions	4	(5,967)	(4,721)	26
Ground hire		(1,020)	(2,393)	(57)
Trophies		(1,210)	(1,181)	2
Bank fees		(148)	(169)	(12)
Other	5	(307)	(200)	54
Total expenses		(18,393)	(13,833)	33
Operating profit		5,200	5,645	(8)
Net Profit		5,200	5,645	(8)



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Balance Sheet

	Note	Full Year Ended		
		30-Sep-19 \$	30-Sep-18 \$	Sep 19 vs Sep 18 %
Assets				
<u>Cash</u>				
CBA		28,648	14,970	91
NAB		1,872	1,992	(6)
		<u>30,520</u>	<u>16,962</u>	<u>80</u>
<u>Playing assets</u>				
2016 playing jerseys		1,768	1,768	-
Accumulated depreciation on playing jerseys		(1,768)	(1,768)	-
Playing & training balls		345	345	-
Accumulated depreciation on balls		(345)	(345)	-
		<u>-</u>	<u>-</u>	<u>-</u>
<u>Non playing assets</u>				
Marquee		454	454	-
Stretcher		465	465	-
		<u>919</u>	<u>919</u>	<u>-</u>
Accounts receivable	6	-	10,000	large
Total assets		31,439	27,881	13
Liabilities				
Accounts payable	7	(275)	(1,917)	large
Total liabilities		(275)	(1,917)	large
Net assets		31,164	25,964	20



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Cash Flow Statement

	Full Year Ended	
	30-Sep-19	30-Sep-18
	\$	\$
Opening cash balance	16,962	19,186
Purchase of assets	-	-
Prior year operations	8,358	(491)
Current year operations	5,200	(1,733)
Closing cash balance	30,520	16,962



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Note 1 Registration

	Full Year Ended	
	30-Sep-19	30-Sep-18
	\$	\$
Adam MacDonald	-	225.00
Adam Martin	125.00	-
Andre Matkowski	125.00	-
Andrew Coombs	250.00	225.00
Andrew Shehata	125.00	-
Angus Mcpherson	250.00	-
Anubhav Saxena	250.00	225.00
Ben Brighton	-	225.00
Brendan Ayre	-	225.00
Brendan Davis	250.00	225.00
Cameron Gibbons	250.00	-
Cameron Robert	-	225.00
Charles Bell	-	225.00
Daniel O'Brien	-	225.00
Dean Noordolous	250.00	225.00
Denny T	125.00	-
Fabian Davis	250.00	225.00
George Vonwowen	-	225.00
Harrison Jack	125.00	-
Harry Blake	250.00	-
Hugo Visscher	250.00	225.00
Israel Stephens	250.00	225.00
Jack Jones	-	300.00
James Boag	250.00	225.00
James Chisholm	125.00	-
Jarrood Rodrigues	-	225.00



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John Burns	-	225.00
Jonathan Lambert	270.00	-
Joseph Carrigan	125.00	-
Kevin Nguyen	250.00	225.00
Kiel Mannix	-	225.00
Lachlan Irving	125.00	-
Liam Northbridge	250.00	225.00
Luke Ringrose	125.00	-
Mawell Dodds	250.00	225.00
Madison Weekes	125.00	-
Myles Watson	-	225.00
Nick Thompson	-	112.50
Owen Craig	250.00	-
Owen Malcom	-	225.00
Patrick Coolican	250.00	250.00
Pedro Mercado	250.00	-
Peter Whittington	250.00	112.50
Rhys Gill	250.00	-
Robert Dicken	125.00	-
Sam Shumack	250.00	225.00
Sam Thompson	-	225.00
Samuel Curley	250.00	-
Stephen Campbell	250.00	-
Stuart Grassi	250.00	225.00
Thomas Mudie	250.00	225.00
William Harte	125.00	-
William Lee	250.00	-
William Mellor	125.00	-
Total	8,145.00	6,850.00



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Note 2 NSW suburban rugby fees

	Full Year Ended	
	30-Sep-19	30-Sep-18
	\$	\$
NSW suburban rugby affiliation	440.00	440.00
NSW suburban rugby registration	275.00	275.00
Total	715.00	715.00

Note 3 Clothing

	Full Year Ended	
	30-Sep-19	30-Sep-18
	\$	\$
Shorts	1,690.15	1,048.00
Socks	-	352.00
Strapping	728.20	337.00
T-Shirt	1,665.40	-
Total	4,083.75	1,737.00

Note 4 Player entertainment & functions

	Full Year Ended	
	30-Sep-19	30-Sep-18
	\$	\$
Bus hire	414.01	900.00
Registration night	-	310.00
Boat race	-	1,263.00
Presentation night	2,861.22	1,742.00
End of season lunch/dinner	1,858.50	368.00
Pre-season cricket	833.62	138.00
Total	5,967.35	4,721.00



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Note 5 Other expenses

	Full Year Ended	
	30-Sep-19	30-Sep-18
	\$	\$
Referee	-	80.00
Rugby balls and pumps	307.36	-
Miscellaneous	-	120.00
Total	307.36	200.00

Note 6 Accounts receivable

	Full Year Ended	
	30-Sep-19	30-Sep-18
	\$	\$
TKOBU 2018 sponsorship	-	10,000.00
Total	-	10,000.00

Note 7 Accounts payable

	Full Year Ended	
	30-Sep-19	30-Sep-18
	\$	\$
Brendan Davis 2018 presentation night	-	1,642.00
NSW Rugby (INV 11671)	-	275.00
NSW Rugby	275.00	
Total	275.00	1,917.00